Number of ECTS credits: 5 Course language: Anglais, Français Course leader: POHARDY OLIVIER

Speakers: BELHOMMET Guillaume, DAGNET Maryvonne, DUPEYRAT Marion, FOUASSIER Valérie, LOMBART Cindy, OCHS Adeline, ZAMMIT Florence

≡ COURSE DESCRIPTION

In order to properly assess a project in communication or media, it is key to be able to set a clear diagnosis of a situation. It is therefore necessary to rely on rigorous studies. In many cases, the communication and media professionals do not carry out themselves these studies, but they must be able to follow them. This teaching is an application course of the course "Methodology of the studies" (2A_TC04).

≡ COURSE OBJECTIVES

- To test the competences acquired in the course Methodology of the studies
- To put the theoretical assets into practice and to reinforce the control of the various methods and techniques of studies, in order to allow the students to make a simple study in autonomy and to evaluate the relevance of the proposals which will be made to them within the framework of more complex studies
- Be capable of leading an analysis and set a diagnosis
- Acquire the methods necessary to the project management

■ LEARNING OBJECTIVES

C4B learning goal LG1 - Analysis

C4B learning objective

LO2 - Analyse complex situations

Outcomes Lev. 0 - NC

C4B learning goal LG2 - Action

C4B learning objective

LO4 - Make proposals, take initiatives

Outcomes Lev. 0 - NC

C4B learning goal LG5 - Cooperation

C4B learning objective

LO14 - Work effectively in a team

Outcomes Lev. 0 - NC

C4B learning goal LG5 - Cooperation

C4B learning LO15 - Act with flexibility, adaptability and intellectual

objective curiosity

Outcomes Lev. 0 - NC

■ TACKLED CONCEPTS

■ LEARNING METHODS

The students work on real or academic business cases, in sub-groups. After having received the client order, the students implement a study according to the client brief.

ASSIGNMENTS

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BIBLIOGRAPHY

Marketing Research Essentials; Carl McDaniel Jr., Roger Gates; Wiley; 2012

Essentials of Marketing Research by <u>Joseph Hair</u>, <u>Mary Wolfinbarger</u>, <u>Robert Bush</u>, <u>David Ortinau</u> 2013

Marketing Research (7th Edition) 2014 by Alvin C. Burns, Ronald F. Bush

The Handbook of Online and Social Media Research: Tools and Techniques for Market Researchers; Ray Poynter; Wiley; 2010

<u>The Art & Science of Interpreting Market Research Evidence</u> by <u>D. V. L. Smith</u> and J. H. Fletcher; Wiley; 2004

EVALUATION METHODS

50 %: Project follow-up **25** %: Final report **25** %: Oral presentation

≡ SESSIONS

1	LECTURE & PRACTICAL WORK: 02h00
	Brief
2	LECTURE & PRACTICAL WORK : 05h00
3	Project implementation LECTURE & PRACTICAL WORK: 05h00
	Project implementation
4	LECTURE & PRACTICAL WORK: 05h00
	Project implementation
5	LECTURE & PRACTICAL WORK: 05h00
	Project implementation
6	LECTURE & PRACTICAL WORK : 05h00
	Project implementation
7	LECTURE & PRACTICAL WORK : 04h00
	Report presentation and evaluation