

## Tentative List of Courses Available

You can select courses from both terms.

### Term III

Corporate Finance	Core	3
Business Analytics	Core	3
Human Resources Management	Core	3
Business Law	Core	3
CSR, Environmental Issues and Sustainability	Core	3
Service Operations	Core	3
Managerial Effectiveness	Core	2
Research Methodology	Core	2

### Term VI

Cross Cultural Management	Core	2
Leadership in Action	Core	2

**List of Elective courses (all carry 3 credits each) is as follows:**

Electives for Term VI (Spring Jan – April)		
MR	Marketing	Market Research
FSM		Fundamentals of Services Marketing
SP		Strategic Pricing
RM		Rural Marketing
TM		Technology Marketing
SMA	Finance	Strategic Management Accounting
IF		International Finance
FIS		Fixed Income Securities
TAX		Taxation
MM	Operations	Materials Management
PPC		Production Planning & Control
DT		Design Thinking
KM	HR	Knowledge Management
CI		Creativity & Innovation
PGL		Personal Growth Lab
ITS	Analytics	IT Strategy
ABA		Application of BA in Functional Areas