

## Faculty of Business and Management - SoWi IWW-Office



15.10.2019

**350 anniversary**  
**universität innsbruck**

## 2019/20

**Deadline to have uploaded application documents**

winter semester: **15.08.2020**

summer semester: **15.01.2020**

**Housing**

Please, apply as soon as possible - see section housing

Application guide for students from our partner institution

## AUDENCIA Nantes Ecole de Management

- **Application process for business and economics students**
- **Study programmes**
- **Modules / Courses**
- **Housing** (please, apply as soon as possible)
- **Fact sheet and other information**

Incoming Coordinator: **OR Mag. Christoph KORNBERGER**

**Wirtschaftsfakultät Universität Innsbruck - SoWi**  
**Faculty of Business and Management**  
**IWW-Office**

**Universitätsstrasse 15**  
**6020 Innsbruck**  
**Österreich**

Phone: +43 512 507 73.181  
email: [iww@uibk.ac.at](mailto:iww@uibk.ac.at)  
www: <https://www.uibk.ac.at/iww>

Dear nominated student!



**Hello and congratulation  
on your nomination as an exchange student at the Faculty of Business and Management!**

We - the members of the IWW-Office, Christoph (your incoming coordinator), Elke & Dilay - are happy that you have chosen our institution - Faculty of Business and Management (SoWi) - as your exchange institution. We look forward to welcoming you at our faculty for the next academic year or semester!

As you know from your home coordinator, you need to go through an application process at your exchange institution to receive your „Letter of Acceptance“ and admission documents.

Please, find the 10 steps of application you have to follow on the next pages, to receive your ‚Letter of Acceptance‘.

**Your application is your first impression.**

Therefore - we would kindly ask you to read all information carefully and to take your application serious - **it is a job.**

There is a lot to do, to read, it is work and you will see - time goes fast and suddenly you need to pack your bags.

During your application process, please, check your indicated email account regularly. You will be informed by the application system, if your documents are accepted, if your letter of acceptance is ready for download, etc..

You also will receive information emails from our IWW-Office ([iww@uibk.ac.at](mailto:iww@uibk.ac.at)) as well.

Please, **check** all deadlines. If you need to apply for a visa or/and housing, apply as soon as possible.

**Deadline to have uploaded your application documents (Step 1 - 10) at your Innsbruck student account:**

winter semester: **15.08.2020**

summer semester: **15.01.2020**

As rooms in student houses are limited, we want to advise you to book accommodation as soon as possible:  
ÖAD-student-housing-agency: <https://oead.at/en/to-austria/regional-offices/innsbruck/accommodation/>

It is difficult to find private accommodation as the number of students who are looking for accommodation is still increasing.

**So - be ready for an exiting journey and start your application now - by registering at the IWW-Office first!**  
(see next pages ..... ;-)

Homepage IWW: <https://www.uibk.ac.at/iww/incomings/>

Start your application: <https://www.uibk.ac.at/iww/incomings/application-procedure.html.en>

All the best from Innsbruck

Christoph

Leopold-Franzens-Universität  
Faculty of Business and Management (SoWi)  
IWW-Office

**OR Mag. Christoph KORNBERGER**  
(your coordinator)

email: [iww@uibk.ac.at](mailto:iww@uibk.ac.at)  
tel: +43 512 507 73.181

Universitätsstrasse 15  
6020 Innsbruck  
Austria

Faculty of Business and Management (SoWi)



# Application for Admission

Faculty of Business and Management

Exchange Business & Economic students only!

## The application process - steps 1-10

- Step 1 – Check application deadlines - <https://www.uibk.ac.at/iww/incomings/>
- Step 2 – Check the availability of your university
- Step 3 – Check your exchange status
- Step 4 – Fill in the online application to register at the IWW-Office (IWW-Office = incoming coordinators)
- Step 5 – Prepare documents
- Step 6 – Create personal university student account
- Step 7 – Upload requested documents
- Step 8 – Documents check
- Step 9 – Acceptance letter - can be downloaded - you will be informed by email
- Step 10 – Admission documents - can be downloaded - you will be informed by email

## Step 1 - Check application deadline to upload application documents

Winter semester: **August 15th**

Summer semester: **January 15th**

It is not possible to upload application documents after the deadline as the system will close the upload section!

## Step 2 - Check availability of your university & Study Program

Please, check if your university is available in the pulldown menu on our homepage, if not, send an email - by introducing yourself with name of your university, coordinators name, study program, semester in which you intend to come - to [iww@uibk.ac.at](mailto:iww@uibk.ac.at) - we will check and inform you as soon as possible.

### Study Programs

*We put bachelor students (and master students who have no master program at choice) in the **diploma** program IWW - Internationale Wirtschaftswissenschaften / International Economic and Business Studies - which is on master level – and the range of (international) modules is bigger.*

Your university (AUDENCIA Nantes Ecole de Management) has **agreements** for their students to study the following programmes at the **Faculty of Business and Management**:

**Yes** = program available

**NO** = program not available for exchange students from AUDENCIA Nantes Ecole de Management .

**Yes** Diploma Program: IWW-International Economic & Business Studies

**No** Master: Accounting, Auditing & Taxation

**No** Master: Applied Economics

**No** Master: Banking & Finance

**No** Master: Organization Studies

**No** Master: Strategic Management (Management, Marketing, Tourism)

**No** Master: Commercial Informatics

## Step 3 - Check your exchange status

Make sure that you are nominated as an ERASMUS / LLL / JOINT STUDY student for the Faculty of Business and Management (University of Innsbruck) and that your institution has an agreement with one of the departments of the Faculty of Business and Management - your home coordinator should have informed you.

## Step 4 - Fill in the online application to register at the IWW-Office

(The member of the IWW-Office, OR Mag. Christoph KORNBERGER, is your incoming coordinator)

Before you fill in the online application form, please make sure, that you have the following information / data available, otherwise you will not be able to submit the data in the online form!

In general, you are **only allowed to choose a study programme, within the frame of YOUR university contract**. See step 2 or contact your home coordinator(s): Celine Le Bournault ([clebournault@audencia.com](mailto:clebournault@audencia.com))!

### Study Programme

*Bachelor students:*

If you are a bachelor student, please, select „Internationale Wirtschaftswissenschaften (IWW) (International Business and Economic Studies).

*Master students:*

If you want to apply for a master programme (you need to be a enrolled as a master student in a business or economic programme at your institution or similar - please, read the master information on our homepage - **limited exchange places - first come first serve**), please, select your master programme.

### ECTS

ECTS completed by the end of the semester before your exchange semester in Innsbruck starts

(if you are from overseas and your university does not offer ECTS credits, please fill in "0".)

- if you apply for "Internationale Wirtschaftswissenschaften" - fill in the ECTS you reached in your bachelor programme so far
- if you apply for a "master" programme - fill in the ECTS you reached in your master program so far.

**First & family name:**

Make sure that you have your passport/ID ready, as you need to fill in exactly all the names from your passport or ID. In case of incorrectness - processing the documents will lead to delays.

ATTENTION: not mix up first name and family name:

- **family** name = surname / last name
- **first** name = given name / prename / foename / christian name

**Years of study**

Years of study completed in your current program, before you come to Innsbruck.

**European Union citizen?**

Are you an european citizen? Yes/No

**VISA**

Do you need to apply for a VISA? Yes/No

In case you need to apply for a visa, we will send you an invitation letter which you need for your visa application as soon as the Letter of acceptance is available.

Please, note, to receive a visa confirmation it might take a while in your country, therefore apply soon.

**Permanent address**

**Permanent e-mail address** (the IWW-Office contacts you only at this email address)

**Telephone number**

**Emergency number & emergency contact person:**

Emergency number and contact: name of mother/father/etc. and phone number in case you have an emergency.

**Medical /disability issue**

Medical issue : eg need a doctor in Innsbruck, etc.

Disability: Please specify if you have any medical issue / disability and say how it might affect your studies. You need to bring a proof. (eg dislexia)

**Have you ever been admitted to an Austrian University before?**

Remember, if you have been admitted to an Austrian University before? If yes, your Austrian-University-Student-ID-Number (Matrikelnummer) is required, as you keep this student ID for your lifetime.

**Number of semesters you want to apply for.**

- Number of semesters you want to stay in Innsbruck
- Bachelor students: max. 2 - Master students: max 1 semester!

**Intended beginning**

- Intended beginning of your studies in Innsbruck (semester/year)

**Date, country and city of your graduation**

Date, country and city of your graduation from your Secondary-School-Leaving-Certificate (Abitur, Matura)

**Date of admission**

Date of admission at your home university (month and year)

**Home coordinator:**

- Full name of your home coordinator
- This has to be a member from your international department of your home institution - **NOT a professor**

**Home coordinator E-mail**

We will send the nomination to this email address

**German language skills: (B2 - at least - is required in the teaching language)**

mother tongue, very good, good, little, no German

**German level:**

self-rating: A1, A2, B1, B2, C1, C2, did not reach a level (no certificate available)

**German language course:**

Do you seriously want to attend a German language course: yes / no

**Your English language skills: (B2 - at least - is required in the teaching language)**

self-rating: mother tongue, very good, good, little, no English

**English level:**

A1, A2, B1, B2, C1, C2, did not reach a level (no certificate available)

**Passport data**

If you are a Joint Study student you need to fill in your passport data, as we need to send you an invitation letter for your visa application:

- Passport no
- Issuing Authority
- issued from / valid until

All EU, EFTA and SWISS students who stay longer than 4 month in Austria need to apply - within these 4 month - for a special residence permit, the so called ("Aufenthaltsbescheinigung")

Passport and Insurance data are required for this application. If you want us to complete the form you can already fill in your passport and Insurance data. This makes it easier and saves time for you. Or feel free to hand it in, as soon as you are in Innsbruck.

**Insurance data** (see your EU-Insurance card)

All EU, EFTA and SWISS students who stay longer than 4 month in Austria need to apply - within these 4 month - for a special residence permit by law the so called ("Aufenthaltsbescheinigung")

Passport and Insurance data are required for this application. If you want us to complete the application form you can already fill in your passport and insurance data. This makes it easier and saves time for you. Or feel free to hand it in, as soon as you are in Innsbruck.

- Insurance Company
- Insurance number

**Photo:**

You have to upload a passport picture – Passport picture as jpg or pdf (jpeg is not working)

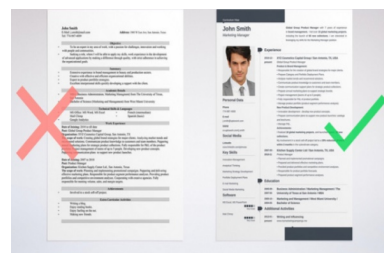
**Criteria for the photo:**

- **professional passport** picture
- 35x45 mm in size
- Your head must cover app. 2/3 of the picture
- The photo must not be older than 6 month and you must be clearly recognisable
- The photo has to be in colour
- The picture should meet the criteria of the international passport regulation
- no selfis - professional picture

## Step 5 – Prepare documents

You have to prepare the following 4 (5) documents:

1. **Nomination** (the nomination will be sent from us to your coordinator. Your coordinator has to check, stamp and sign the document and need to send it to you, that you can upload the nomination.
2. **CV - Curriculum Vitae**  
Criteria:
  - You need to create the CV by yourself
  - It need to be professional as you would apply for a job
  - It need to be a resume - not a cover letter
  - Do not use forms from the internet - put effort in it, be imaginative, this is a job, create yours
  - 1 page minimum - 2 pages maximum
  - If you do not have an idea how to create a CV, google for it
  - **Please, take this serious.**
  - **The CV is the document we often do not accept, as it does not fulfill the criteria**
3. **ID or passport** with which you come to Innsbruck
4. **Professional passport picture** of you
5. **Transcript of Records** (only students who apply for a master programme)



Make your own creation!

You have to scan each documents as a single document - only PDF scans will be accepted - except the foto.

**Please specify the files as follows:**

1. Nomination: Nomination.pdf
2. Curriculum Vitae: CV.pdf
3. Passport / ID: ID.pdf
4. Transcript of records (master students only): Transcript.pdf
5. Foto: Foto.pdf / Foto.jpeg - see step 4: photo

## Step 6 – Create university student account - LFU-Online student account

As soon as you have registered at the IWW-Office, we will send (within 3 working days) you an email with the **link to create your personal student account** at Innsbruck University.

**ATTENTION:** Students who apply for the summer semester only, can only start creating their account from **16.08.1920**

To create your personal LFU-student-account you need to have the same (but less) data ready, as you have to register at the IWW-Office - see step 4:

## Step 7 - Upload requested documents

After creating your personal student account you need to confirm the account and upload your prepared documents. We would appreciate, to **upload** all documents in **one go** - this saves time for all of us:

1. Nomination: Nomination.pdf
2. Curriculum Vitae: CV.pdf
3. Passport / ID: ID.pdf
4. Transcript of records (master students only): Transcript.pdf
5. Foto: Foto.pdf / Foto.jpeg

## Step 8 - Documents check

Only if all documents are uploaded, they will be checked of completeness and correctness. In case of wrong, incompleted, incorrect documents, etc., you will not be accepted.

## Step 9 - Acceptance letter can be downloaded

As soon as the documents are completed and accepted as correctly, you will receive the information, that your „Letter of Acceptance“ is ready for download from your student account. The system will send this information to your indicated email address. **Only with this email confirmation you can be sure to be accepted!!!** Therefore we kindly ask you to check your emails regularly!

## Step 10 - Admission documents will be issued from WS: 09.07.2019 / SS 07.01.2019

After confirming the acceptance, the admission department start issuing the admission documents from

- for the WS - winter semester **09.07.2019**
- for the SS - summer semester **07.01.2019.**

- As soon as the admission documents are issued, the student will be informed by the application system that the documents are ready for download
- The admission documents contain your:
  - student record
  - student ID number
  - Innsbruck student email address
  - Innsbruck university email account and internet access

Now you have all documents available to study at the <<SoWi>>.



## You CV and passport picture

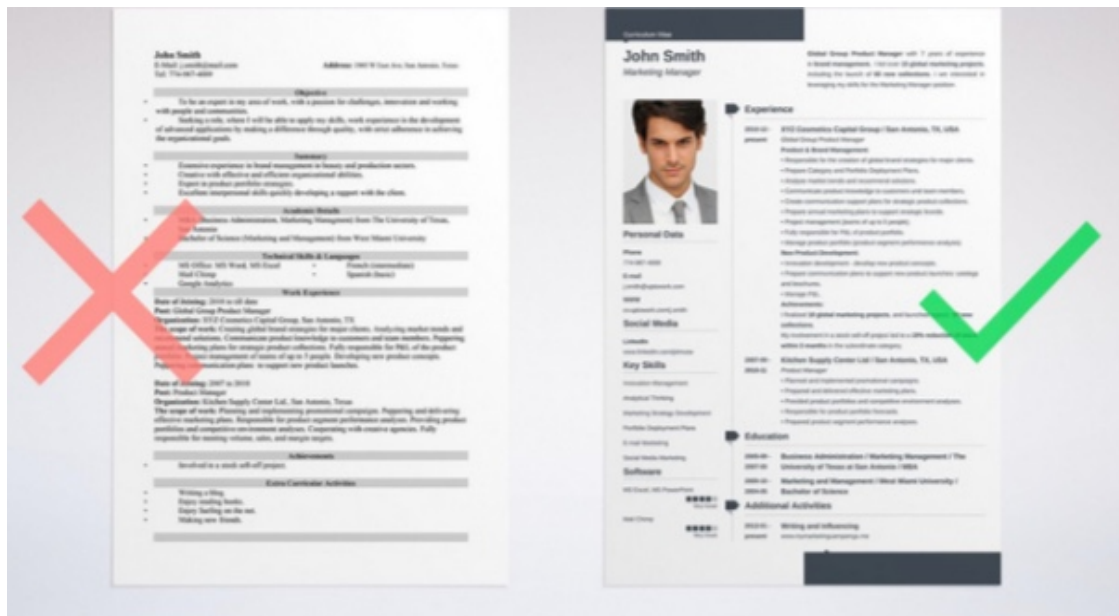
**Your CV is the first impressen & your business card:**

**If students fail in their applicaiton - it is because of their CV or Photo!**

### CV - Cirriculum Vitae

Criteria:

- **You need to create the CV by yourself**
- I need to be **professional** as you would apply for a job
- It need to be a **resume** - not a cover letter
- Do not use forms from the internet, do **not cheat by using a form from the internet**
- put effort in it, be imaginative, this is a job, it is work, create yours
- 1 page minimum - 2 pages maximum
- If you do not have an idea how to create a CV, google for it
- **Please, take this serious.**



### Photo:

Please, be aware that **this photo** will be used on your „**Innbruck Student ID Card**“  
**This ID is an official ID card in Austria** - Therefor **pay attention** to the **criteria (no exception)**

### **Criteria for the photo:**

- **35x45 mm** in size
- Your head must cover app. 2/3 of the picture
- The photo must **not be older than 6 month** and you must be clearly recognisable
- The photo must be in **colour**
- Your photo should be taken by a **professional photographers**
- **No selfies or holiday pictures!**
- The picture should meet the **criteria of the international passport regulation**
- You have to upload a passport picture (**not** a scan of your passport !!)
- Photo upload format: **jpeg or pdf**

# Modules / Courses - System at the Faculty of Business and Management

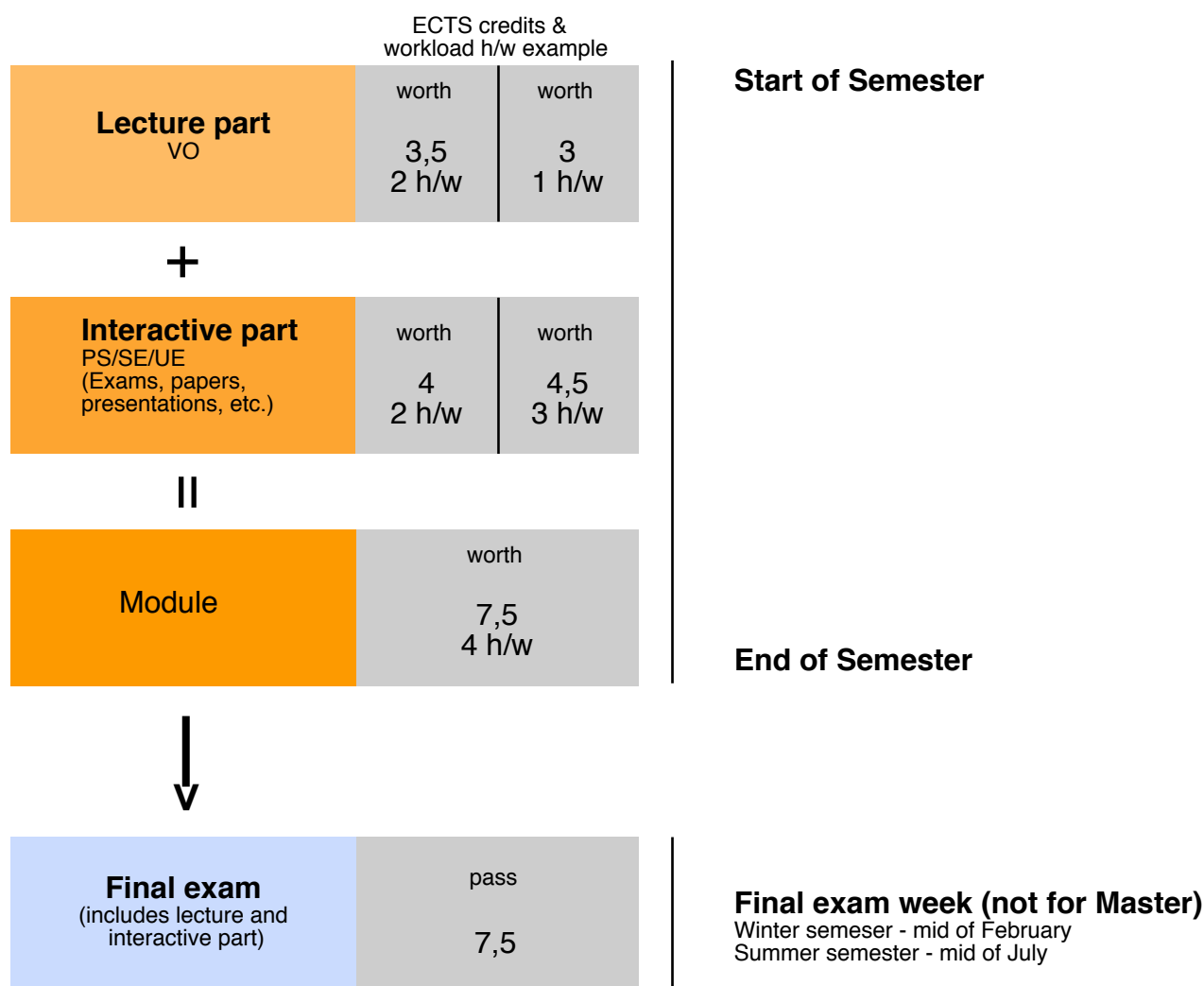
The University of Innsbruck - Faculty of Business and Management offers a modular course system at different levels.

Every module consists of 4 hours per week. One academic hour is 45 minutes. Every module includes an input-oriented (VO = lecture) and an interactive part (PS/SE = proseminar/seminar). All modules will be assessed by written exams and group works and/or oral exams. The student has to sit written exams (Klausur) in the PS/SE classes during the semester. PS/SE interactive parts have to be passed in order to be eligible to sit the final exam (Gesamtprüfung) at the end of the semester. Students passing the final exam (Gesamtprüfung) receive 7.5 ECTS credits for each module. The number of students in a module is usually limited to 30-40 students. Only a limited number of modules is taught in English.

Modules taught in German require good command of German (B2 at least). We therefore strongly recommend to brush up German language skills!

Modules offered in the Basic Studies of the International Economic and Business Studies Programme ("1. Studienabschnitt" = 1st and 2nd year) are NOT open for exchange students - only with exception!

**Attention:** German language courses at the ISI or courses at other faculties have a different course system



**Master students** - might have no lecture parts but two interactive parts. ECTS credits and workload ist higher. Master students do not have a final exam week. The module ends with the two part of courses at the end of a semester.

# Modules / Courses - Overview - Bachelor

## MODULES in ENGLISH - BACHELOR STUDENTS

Student workload: 4 hours per week / 15 week per semester / 7,5 ECTS

ECTS: 30 ECTS per semester

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### **Winter semester:** (provisional list)

International Trade Theory  
International Monetary Economics  
Intercultural Communication (online course)  
The European Union (online course)  
Business in Asia & Emerging Markets  
International Human Resources Management  
Business Ethics

Specialisation: Management (basic module)  
Specialisation: Finance (basic module)  
Specialisation: Banking (basic module)  
Specialisation: Finance & Banking (advanced module)  
Specialisation: Marketing (basic module)  
Specialisation: Marketing (advanced module)  
Specialisation: Retailing (basic module)  
Specialisation: Human Resources Management (basic module)  
Specialisation: Controlling (basic module)

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### **Summer semester:** (provisional list)

International Trade Theory  
International Monetary Economics  
European Integration Economics (online course)  
Intercultural Communication (online course)  
The European Union (online course)  
International Management  
International Finance  
International Marketing  
Social Entrepreneurship

Specialisation: Management (advanced module)  
Specialisation: Finance (basic module)  
Specialisation: Banking (basic module)  
Specialisation: Finance & Banking (advanced module)  
Specialisation: Marketing (basic module)  
Specialisation: Marketing (advanced module)  
Specialisation: Retailing (basic module)  
Specialisation: Retailing (advanced module)  
Specialisation: Human Resources Management (basic module)  
Specialisation: Controlling (basic module)



## Module Description - search mashine bachelor and master:

[https://orawww.uibk.ac.at/public\\_prod/owa/lfuonline\\_lv.suche](https://orawww.uibk.ac.at/public_prod/owa/lfuonline_lv.suche)

- check language
- check language of instructions
- check semester
- click: Faculty of Business and Management
- click: Faculty of Economics and Statistics

**Status:** Module description - **bachelor** - availability for **2019/20**

**winter semester:**

**Attention:**

The modules listed is a selection and are from the **last** winter semester  
Modules for the upcoming winter semester will be similar and available  
around July 1st.

**summer semester:**

**Attention:**

The modules listed is a selection and are from the **last** summer semester  
Modules for the upcoming summer semester will be similar and available  
around January 10th.

**You find a list with links of bachelor modules by the end of this PDF!**

**Please, apply as early as possible!**

## **Accommodation:**

*To find accommodation is not easy. The demand is extremely high - and - to find private accommodation is not easy too.*

*We recommend students to apply at the ÖAD Innsbruck - which is the Innsbruck student house agency. Most of the student houses are under contract of the ÖAD.*

*As only a **certain number of rooms are available** and the housing situation is not the best, students should apply as soon as possible. **WS - April, Mai / SS - October, November.***

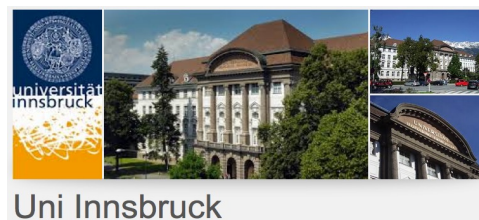
- *If students apply "very early" they have a big chance to get a room in the dorm they want to and/or get a single room, if desired*
- *The students have to pay an application fee (35,- euro), which is not refundable (exception: if no room would be available)*
- *This fee was introduced as students applied, cancelled, applied again, etc..*
- *As soon as the student has paid the application fee, the student receives a room offer with the request to pay the deposit, which is about 900 Euro, within 14 days.*
- *If the student does not pay the deposit within 14 days, the reservation offer will be withdrawn. In case the student has/wants to apply again he/she has to pay the 35 euro again.*
- **ATTENTION:** *The housing application procedure will ask you to upload your acceptance letter. As this document will be available for you much later you need to upload a document - as PDF - which confirms that you will be nominated from your university at Innsbruck university. (eg. nomination, nomination email, any other documents which confirms that you are nominated as a student for innsbruck*
- *Our office (iww-office) is not in charge of housing – for further questions, please, contact the housing office (ÖAD) directly*
- *ÖAD - (FAQ, application, etc): <https://housing.oead.at/en/faq-en>*
- *ÖAD student houses: <https://oead.at/en/to-austria/regional-offices/innsbruck/accommodation/>*
- *ÖAD application: <https://www.summer-university.com/en/application>*

FACT SHEET  
**Faculty of Business and Management**  
IWW-OFFICE Innsbruck, Austria

**University:** *Innsbruck University - Leopold-Franzens-Universität Innsbruck*  
**Faculty:** *Faculty of Business and Management*  
**Department:** *IWW-Office – Internationale Wirtschaftswissenschaften*  
*International Economic & Business Studies*  
**Erasmus Code:** *AINNSBRU01*

**Address**

*Faculty of Business and Management  
SOWI / IWW-OFFICE  
Universitätsstraße 15  
6020 Innsbruck  
Austria*



**Contact - pleas send emails ONLY to [iww@uibk.ac.at](mailto:iww@uibk.ac.at)**

**Phone / Fax number / e-mail / web**

+43 512 507 73.181 / +43 512 507 73.197 / [iww@uibk.ac.at](mailto:iww@uibk.ac.at) / <https://www.uibk.ac.at/iww/index.html.en>



**Incoming Coordinator / Assistant**

*Mr. OR Mag. **Christoph Kornberger** / Responsible for **Incoming** students*

+43 512 507 73.181 / [iww@uibk.ac.at](mailto:iww@uibk.ac.at)



**Head of department**

*Ms. OR Mag. **Elke Kitzelmann** / Dean of studies / Responsible for **Outgoing** students*

+43 512 507 73.181 / [iww@uibk.ac.at](mailto:iww@uibk.ac.at)

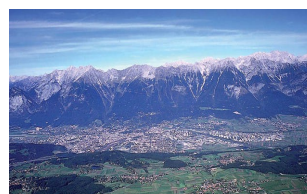


**Secretary Office / Promotional Materials**

*Ms. **Dilay Yagmur***

+43 512 507 73.181 / [iww@uibk.ac.at](mailto:iww@uibk.ac.at)

LFU - **L**eopold **F**ranzens **U**niversität Innsbruck



## Learning Agreement Information:

**We kindly ask to complete the LA as follows:**

**Name:** *Universität Innsbruck*

**Faculty:** *Faculty of Business and Management*

**Department:** *IWW-Office*

**Erasmus Code:** *AINNSBRU01*

**Address:** *Universitätsstrasse 15, 6020 Innsbruck, Austria*

**Country(code):** *Austria, AUT*

**Contact (responsible) person:** *OR Mag. Christoph Kornberger*

**Email/Phone:** [iww@uibk.ac.at](mailto:iww@uibk.ac.at) / +43 512 507 73.181

**Web:** [www.uibk.ac.at/iww](http://www.uibk.ac.at/iww)

*Exact course title and course code (PS only) are required to check the LA from our side*

## Faculty/College students study in:

*LEOPOLD FRANZENS UNIVERSITÄT INNSBRUCK / Österreich:*

- *Faculty of Business and Management*
- *School of Political Science and Sociology*
- *Faculty of Economics and Statistics*

## Web address for incoming students

<https://www.uibk.ac.at/iww/incomings/>



## Winter semester duration (WS) / Application documents deadline

*October – February (15 weeks) / August 15<sup>th</sup>*

## Summer semester duration (SS) / Application documents deadline

*March – July (15 weeks) / January 15<sup>th</sup>*

## Online Application - Link

*- The online application link will be closed one working day before the document deadlines*

## Introduction days:

- App. 1 week before the semester starts*
- winter semester: about end September / begin October*
- summer semester: about end February / begin March*



## Exam week (Bachelor only):

- winter semester: start app. 15<sup>th</sup> February - +/- 3 days*
- summer semester: start app. 15<sup>th</sup> July - +/- 3 days*
- oral exams one week later, but we try to organize the oral exam within the written exam week.*
- no distance exams*
- Master students (final) exams take place: WS: end of January / SS: end of June*



Faculty of Business  
and Management



## **The INTRODUCTION is compulsory for every business bachelor / master student**

In the introduction the following information will be provided to the students:

- registration at the university
- about Innsbruck / Austria
- about the university / faculty
- general useful information
- modular system, registration, etc.

### **Other relevant dates**

Modular enrolment will be done online during the introduction days. Deadline for module registration will be around the official semester start.

**If students miss this date, they will not be able to register for modules/courses.**

### **Application procedure**

Business bachelor/master students find **an online application** (will always be opened in April / closed Jan 15th) on our website.

The application process - steps 1-10

- Step 1 – Check application deadlines - <https://www.uibk.ac.at/iww/incomings/>
- Step 2 – Check the availability of your university
- Step 3 – Check your exchange status and sty programme
- Step 4 – Fill in the online application to register at the IWW-Office (IWW-Office = incoming coordinators)
- Step 5 – Prepare documents
- Step 6 – Create personal university student account
- Step 7 – Upload requested documents
- Step 8 – Documents check
- Step 9 – Acceptance letter - can be downloaded - you will be informed by email
- Step 10 – Admission documents - can be downloaded - you will be informed by email

### **Documents required for application:**

The student need to send the application documents **in one email**. More information are on our homepage.

We strongly advice the student to make sure, that documents are correctly completed and signed:

- 1 Application – (application.pdf)
- 1 Nomination - (nomination.pdf)
- 1 Photo (passport sized) – (foto.pdf or foto.jpeg)
- 1 Copy of passport/ID (readable) – (ID.pdf)
- 1 professional CV (1 page minimum / 2 pages maximum) – (CV.pdf)
- Master students have to add: 1 x transcript of records – (transcript.pdf)

ALL documents must be uploaded in ONE Email **but** each document in an extra pdf file (no download links, zip-file, etc.)

### **Website for modules available for exchange students:**

[http://orawww.uibk.ac.at/public/pk203.lv\\_kursstart?ornr\\_in=4](http://orawww.uibk.ac.at/public/pk203.lv_kursstart?ornr_in=4)

[https://orawww.uibk.ac.at/public\\_prod/owa/fuonline\\_lv.home](https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.home) (need to change language from DE->EN)



City of Innsbruck

## Study Programs

### Bachelor:

We put the bachelor students in the diploma program IWW - Internationale Wirtschaftswissenschaften / International Economic and Business Studies (which is on master level) – as the range of modules is bigger.

You can only chose one study programme below **AND** your home institution **needs to have a contract with your chosen study programme!**

If a master student can not take any of these master programme as there is no contract between the two institutions, we recomand the student to chose the „Diploma Study IWW“, as it is on master level. A lot of master students took this opportunity in the past.

Bachelor: Diploma Program: IWW-International Economic & Business Studies

Master: Accounting, Auditing & Taxation

Master: Applied Economics

Master: Banking & Finance

Master: Organization Studies

Master: Strategic Management (Management, Marketing, Tourism)

Master: Commercial Informatics

as from: <<akademjahr>>

### Master:

**Our office supports bachelor students in academic and organizational questions only.** But we also do the administration work for master students.

For master programme students we kindly ask the students to read the information on our homepage:

<https://www.uibk.ac.at/iww/incomings/nominated-students.html.en#master>

There is only a **limited number** of places in the Master Programmes - Especially „Strategic Management“. Therefore we would advise the students to apply as soon as possible.

We have special prerequisites for the following master programs on which you have to bring the following proof:

**To apply for a Master Program, the student needs to have passed the following at least in their Bachelor Study:**

\* Accounting, Auditing & Taxation

15 ECTS-AP Financial Accounting and Cost Accounting

15 ECTS-AP Taxation, Controlling, Management Accounting, Accounting or Auditing

\* Strategic Management

15 ECTS-AP Financial Accounting and Cost Accounting

15 ECTS-AP Marketing, Retailing, Management, Tourism, Public-Management

7,5 ECTS-AP Mathematic or Statistic

\* Banking and Finance

30 ECTS-AP Economics, Mathematics and/or Statistics

22,5 ECTS-AP Financial Management, Bank Management, Finance Management or Risk Management

\* Organization Studies

100 ECTS-AP Business and Economics

\* Business Informatics

100 ECTS-AP Business and Economics, Business Informatics, Informatics



**Modules:**

Attendance: Mandatory

In general - limited number of students allowed in each class (30 – 40 -> fire authority)

No places can especially be reserved for exchange students (for the module online computer registration, exchange students receive 2000 points – Austrians & non-exchange receive 1000 points only )

**Language of Instruction and Language requirement:**

German and English

If the student chooses modules taught in German / English language, her/his command of German / English (spoken and written) has to be sufficient – **B2** at least - to study successfully at the Innsbruck University.

We do not ask for a language certificate.

From experience we recommend students to brush up their German/English

**Language Business modules:**

As the **business** language courses are reserved for regular students, exchange students can only choose a business language module if places are still available after the first course registration round.

**Are intensive german language courses offered and when?**

German courses are only offered during the semester!

German courses are offered at three levels at the beginning of each semester. (beginners, intermediate and advanced).

The university offers special ERASMUS German courses: intermediate and advanced. The ERASMUS courses are free of charge – but: first come – first served. For other German courses (except beginners level) students have to pay tuition fee. JOINT study students usually will be offered a german language course by the IRO.

German language department – ISI:

[https://orawww.uibk.ac.at/public/sprachenzentrum.kurse?r\\_id\\_in=49582&sem\\_id\\_in=18W](https://orawww.uibk.ac.at/public/sprachenzentrum.kurse?r_id_in=49582&sem_id_in=18W)

**Academic prerequisites:**

Two years of business/economics studies at home institution

Students from the 3<sup>rd</sup> and 4<sup>th</sup> year can apply as an exchange student

**Full-time Workload for an exchange student at our institution:**

4 modules per semester – 30 ECTS credits (7,5 ECTS each)

8 modules per academic year – 60 ECTS credits (7,5 ECTS each)

1 module = 4 hours per week – 1 semester -> 15 weeks

**Learning expectations/ class format:**

There is compulsory attendance in all modules!!!!

**Final exams:****Distance exams: will not be offered!**

As many students did not appear for distance exams at their institution in the past, we do not offer this service anymore!! In case of re-examination the student needs to come back to Innsbruck

**Bachelor students:**

Final exams take place after the end of the semester (final exam week):

Winter semester: mid February / Summer semester: mid July

Exam mode: written exam 90 minutes / advanced modules: written 60 minutes / oral after completion of the written exam. The oral exam will take place 1 – 2 week after the written exam. We try to organize the oral exam 1 – 2 days after the written exam, for those students who need to go home right after the exam week)

**Master students:**

The exams take place at the end of the semester: Winter semester – end of January – Summer semester – end of June

**In general:**

**EXAMS NEED TO BE WRITTEN IN INNSBRUCK ONLY !**

It is not allowed to organize (distance) final exams.

**Grading system:**

1 very good (A)

2 good (B)

3 satisfactory (C)

4 sufficient (D)

4 sufficient (E)

5 fail (FX)

5 fail (F)



## Accommodation and others

### Accommodation:

The online form for housing (ÖAD) can be found on our webpage.

There is no pick-up service provided upon arrival! As only a certain number of rooms are available and the housing situation is not the best, students should apply as soon as possible. **WS - April, Mai, / SS - October, November, .**

**It is very difficult to find private accommodation.**

As soon as the student has done a reservation the ÖAD will ask for a deposit which is about > 900 €, which the student has to pay.

### Others:

Students should especially study the items "Nominated Students" and "Course Information".

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### Estimated living expenses:

Students must be aware that life in Austria is quite expensive compared to other European countries. The average amount of money for accommodation and living will be appr. 800 € p.m.

### Academic expenses excluding tuition fees:

Tuition fee is waived for exchange students, nevertheless, all students have to pay the student union fee at registration: <<studienbeitrag>> € per semester (2019/20)

### Scholarship:

The university of Innsbruck does not offer scholarships to incoming students

**Other expenses:** There are many destinations to travel to/from Innsbruck. Season ticketst for skiing app. 440,00 / 480,00 €. Student semester bus ticket: 133,50 €.

### Health insurance requirements:

European students have to bring the "European Insurance Card". Non-EU students should expect to buy private health insurance in their home countries before departure or directly in Austria (59,57 € p.m.).

It is important that winter(skiing) accidents are covered!! – Students who are planning to exercise winter sports should have coverage of SAR. (helicopter rescue can cost easily 5.000,- € and more, etc.) – there are special insurance offers available in Austria between 28 € - 57 € p.m.

### Visa requirements:

Please check with the Austrian Government Office in your home country. The student should apply as soon as possible, that we can send the concerning documents to start their visa procedure.

**ATTENTION:** US and Canadian Students check this link: <http://www.austria.org/students-scholars/>

### Students facilities on campus:

Fitness facilities, social clubs, computers, Mensa, social activities, organised trips, e-mail accounts, student tutors, W-Lan, modern technical equipment in lecture rooms, etc.

### Student services provided:

The IWW-Office is for students based at the Innsbruck University School of Management only!!

### How is our information distributed:

Web: **yes**      Email: **yes**      regular mail: **Transcript of Records as hard copy to students home address**









# Overview / **selection** of modules WS 2019 - Business & Economics

A 7,5 module usually consist of an interactive part (PS/SE) and a lecture part (VO) - workload: 4 hours per week.

IMGT International management  
LANG Language course  
LAW Law course  
MAST Master module (4h/week)  
MGT Management (4 h/week)  
MISC Miscellaneous  
POL Politics

S.MGT B (SBWL GL)  
S.MGT A (SBWL VT)  
SOZ  
S.ECO B (SVWL GL)  
S.ECO A (SVWL VT)

Specialization in Management - basic module (4 h/week)  
Specialization in Management - advanced module (4 h/week)  
Sociology (4 h/week)  
Specialization in Economics - basic module (4 h/week)  
Specialization in Economics - advanced module (4 h/week)

**popular by Exchange** = very popular modules by exchange students

**E** = courses in **English** (check both parts of a module)

**G** = German

General Link to course description:

[https://orawww.uibk.ac.at/public\\_prod/owa/fuonline\\_lv.home](https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.home)

## Winter semester

### Attention:

The modules listed are from the **last** winter semester

Modules for the upcoming winter semester will be similar and available around July 1st

Type	Title	Lang uage	Hours/w per week	ECTS Credits	Course code
<b>S.MGT</b>	<b>Tourism</b>		<b>4</b>	<b>7,5</b>	
1	<b>PS</b> Development and Design of Service Enterprises (SME & Tourism) <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436411">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436411</a>	<b>G</b>	<b>2</b>	<b>3,5</b>	<b>436411</b>
	<b>VO</b> Development and Design of Service Enterprises <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436310">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436310</a>	<b>G</b>	<b>2</b>	<b>4</b>	<b>436310</b>
<b>S.MGT</b>	<b>Production and Logistics</b>		<b>4</b>	<b>7,5</b>	
2	<b>PS</b> Production and Logistics Management 1 <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=437326">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=437326</a>	<b>G</b>	<b>2</b>	<b>3,5</b>	<b>437326</b>
	<b>VO</b> Production and Logistics Management I <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=437325">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=437325</a>	<b>G</b>	<b>2</b>	<b>4</b>	<b>437325</b>
<b>S.MGT</b>	<b>Marketing (Retailing)</b>		<b>4</b>	<b>7,5</b>	<b>popular by Exchange</b>
3	<b>PS</b> Strategy-, Information- and Value-Creation-Processes (in Retailing) <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436213">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436213</a>	<b>E</b>	<b>2</b>	<b>3,5</b>	<b>436213</b>
	<b>VO</b> Strategy-, Information- and Value-Creation-Processes (in Retailing) <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436212">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436212</a>	<b>E</b>	<b>2</b>	<b>4</b>	<b>436212</b>
<b>S.MGT</b>	<b>Marketing</b>		<b>4</b>	<b>7,5</b>	<b>popular by Exchange</b>
4	<b>PS</b> Strategy-, Information- and Value-Creation Processes <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436211">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436211</a>	<b>E</b>	<b>2</b>	<b>3,5</b>	<b>436211</b>
	<b>VO</b> Strategy-, Information- and Value-Creation-Processes <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436210">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436210</a>	<b>E</b>	<b>2</b>	<b>4</b>	<b>436210</b>
<b>S.MGT</b>	<b>Management Accounting</b>		<b>4</b>	<b>7,5</b>	
5	<b>PS</b> Cost and Management Accounting Information <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433421">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433421</a>	<b>E</b>	<b>2</b>	<b>3,5</b>	<b>433421</b>
	<b>VO</b> Introduction to management accounting <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433420">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433420</a>	<b>E</b>	<b>2</b>	<b>4</b>	<b>433420</b>
<b>S.MGT</b>	<b>Management</b>		<b>4</b>	<b>7,5</b>	
6	<b>PS</b> Strategic Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436021">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436021</a>	<b>E</b>	<b>2</b>	<b>3,5</b>	<b>436021</b>
	<b>VO</b> Strategic Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436020">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436020</a>	<b>E</b>	<b>2</b>	<b>4</b>	<b>436020</b>

S.MGT	Management		4	7,5	popular by Exchange
7	<b>PS</b> Strategic Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436022">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436022</a>	E	2	3,5	436022
	<b>VO</b> Strategic Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436020">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436020</a>	E	2	4	436020
S.MGT	International Public Management		4	7,5	popular by Exchange
8	<b>PS</b> International Public Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436102">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436102</a>	G	2	3,5	436102
	<b>VO</b> International Public Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436101">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436101</a>	G	2	4	436101
S.MGT	Human Resource Management		4	7,5	popular by Exchange
9	<b>PS</b> Strategic Human Resource Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433501">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433501</a>	E	2	3,5	433501
	<b>VO</b> Strategic Human Resource Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433500">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433500</a>	E	2	4	433500
S.MGT	Financial Management		4	7,5	popular by Exchange
10	<b>PS</b> Financial Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434201">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434201</a>	E	2	3,5	434201
	<b>VO</b> Financial Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434200">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434200</a>	E	2	4	434200
S.MGT	Controlling		4	7,5	
11	<b>PS</b> Management Control <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433101">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433101</a>	E	2	3,5	433101
	<b>VO</b> Management Control <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433100">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433100</a>	E	2	4	433100
S.MGT	Company Taxation		4	7,5	
12	<b>PS</b> Tax Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=406502">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=406502</a>	G	2	3,5	406502
	<b>VO</b> Tax Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=406501">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=406501</a>	G	2	4	406501
S.MGT	Company Taxation		4	7,5	
13	<b>SE</b> International Company Taxation <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=406101">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=406101</a>	G	2	3,5	406101
	<b>VO</b> European Company Taxation <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=406100">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=406100</a>	G	2	4	406100
S.MGT	Business Informatics		4	7,5	
14	<b>PS</b> Workshop System Planning <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=437213">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=437213</a>	G	2	3,5	437213
	<b>VO</b> System Planning <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=437212">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=437212</a>	G	2	4	437212
S.MGT	Bank Management		4	7,5	
15	<b>PS</b> Bank Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434501">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434501</a>	G	2	3,5	434501
	<b>VO</b> Bank Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434500">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434500</a>	G	2	4	434500
S.MGT	Tourism		4	7,5	
16	<b>SE</b> Service and Tourism Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436321">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436321</a>	G	2	3,5	436321
	<b>VO</b> Service and Tourism Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436320">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436320</a>	G	2	4	436320

S.MGT		Risk Management		4	7,5	popular by Exchange
17	SE	Risk Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434511">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434511</a>	E	2	3,5	434511
	VO	Risk Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434510">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434510</a>	E	2	4	434510
S.MGT		Public Management Instrumente		4	7,5	
18	PS	Public Management Consulting <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436105">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436105</a>	G	2	3,5	436105
	VO	Public Management Consulting <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436104">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436104</a>	G	2	4	436104
S.MGT		Marketing (Retailing)		4	7,5	popular by Exchange
19	SE	Information- and Value-Generation-Processes (in Retailing) <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436217">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436217</a>	E	2	3,5	436217
	VO	Information- and Value-Generation-Processes (in Retailing) <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436216">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436216</a>	E	2	4	436216
S.MGT		Marketing		4	7,5	
20	SE	Information- and Value-Generation-Processes <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436215">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436215</a>	E	2	3,5	436215
	VO	Information- and Value-Generation-Processes <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436214">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436214</a>	E	2	4	436214
S.MGT		Management		4	7,5	
21	SE	Strategic Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436031">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436031</a>	G	2	3,5	436031
	VO	Strategic Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436030">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436030</a>	G	2	4	436030
S.MGT		Business Informatics		4	7,5	
22	SE	Management of Information Systems <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=437216">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=437216</a>	G	2	4	437216
	VO	Information Systems Leadership <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=437215">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=437215</a>	G	2	3,5	437215
S.MGT		Auditing		4	7,5	
23	SE	Auditing Cases <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=406012">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=406012</a>	G	2	3,5	406012
	VO	Basics in Auditing <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=406011">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=406011</a>	G	2	4	406011
S.MGT		Human Resource Management		4	7,5	
24	SE	Methods of Applied Research in Human Resource Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433506">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433506</a>	G	2	3,5	433506
	VO	Applied Research in Human Resource Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433505">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433505</a>	G	2	4	433505
S.MGT		Controlling		4	7,5	
25	SE	Performance Measurement: Managing Cultural Organizations and HEI <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433111">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433111</a>	G	2	3,5	433111
	VO	Management Accounting and Control Specialization Lecture <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433110">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433110</a>	G	2	4	433110
S.ECO		International Economics		4	7,5	popular by Exchange
26	PS	International Monetary Economics and International Institutions <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432061">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432061</a>	E	2	4,5	432061
	VO	International Monetary Economics and International Institutions <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432060">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432060</a>	E	2	3	432060



S.ECO	International Economics			4	7,5	popular by Exchange
27	<b>PS</b>	International Monetary Economics and International Institutions <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432062">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432062</a>	E	2	4,5	432062
	<b>VO</b>	International Monetary Economics and International Institutions <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432060">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432060</a>	E	2	3	432060
S.ECO	International Economics			4	7,5	
28	<b>PS</b>	Trade Theory and Policy <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432047">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432047</a>	E	2	4,5	432047
	<b>VO</b>	Trade Theory and Policy <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432046">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432046</a>	E	2	3	432046
S.ECO	International Economics			4	7,5	
29	<b>PS</b>	Trade Theory and Policy <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432048">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432048</a>	E	2	4,5	432048
	<b>VO</b>	Trade Theory and Policy <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432046">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432046</a>	E	2	3	432046
S.ECO	Econometrics			4	7,5	
30	<b>PS</b>	Introductory Econometrics <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432055">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432055</a>	G	2	4,5	432055
	<b>VO</b>	Empirical Economics <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432054">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432054</a>	G	2	3	432054
S.ECO	Competition Theory and Policy			4	7,5	
31	<b>PS</b>	Firms, Markets and Competition <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432071">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432071</a>	E	2	4,5	432071
	<b>VO</b>	Firms, Markets and Competition <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432070">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432070</a>	E	2	3	432070
MISC	Team Development			2	2	
32	<b>AG</b>	Team Development <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433540">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433540</a> This course/module consist of one part only - worth: 2 ECTS Credits	G	2	2	433540
MISC	Successful career Management			2	2	
33	<b>PS</b>	Obtaining Power in an Organization <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433541">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433541</a> This course/module consist of one part only - worth: 2 ECTS Credits	G	2	2	433541
MISC	Strategic Management			4	7,5	popular by Exchange
34	<b>PS</b>	Strategic management through SAP Business Warehou(BW) <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436120">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436120</a>	G	2	3,5	436120
	<b>VO</b>	Strategic management through SAP Business Warehou(BW) <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436119">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436119</a>	G	2	4	436119
MISC	Integrated Management with Enterprise Resource-			4	7,5	
35	<b>PS</b>	Operate closely with Enterprise-Resource-Planning-Systems <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436108">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436108</a>	G	2	3,5	436108
	<b>VO</b>	Enterprise-Resource-Planning-Systems <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436107">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436107</a>	G	2	4	436107
MISC	Integrated Management			4	7,5	popular by Exchange
36	<b>PS</b>	Integrated Management through SAP ERP <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436116">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436116</a>	G	2	3,5	436116
	<b>VO</b>	integrated management through SAP ERP <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436115">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436115</a>	G	2	4	436115

MISC		Data Analysis		4	7,5	
37	PS	Statistical Data Analysis <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=403002">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=403002</a>	G	2	4,5	403002
	VO	Statistical Data Analysis <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=403001">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=403001</a>	G	2	3	403001
MISC		Aspects of Labour Law and HRM		2	2	
38	PS	Aspects of Labour Law and HRM <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433542">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433542</a> This course/module consist of one part only - worth: 2 ECTS Credits	G	2	2	433542
MISC		Brown Bag Lunch Seminar		2	3	
39	SE	Brown Bag Lunch Seminar <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432095">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=432095</a> This course/module consist of one part only - worth: 3 ECTS Credits	E	2	3	432095
LAW		European Law		4	7,5	
40	PS	International Law: EU Law <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=310325">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=310325</a>	G	2	3,5	310325
	VO	EU Law for Economists <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=310315">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=310315</a>	G	2	4	310315
IMGT		The European Union		4	7,5	popular by Exchange
41	PS	The European Union <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=800643">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=800643</a>	E	2	4	800643
	VO	The European Union <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434450">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434450</a>	E	2	3,5	434450
IMGT		Sustainability		4	6	popular by Exchange
42	VU	A multi-stakeholder and interdisciplinary perspective <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=800709">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=800709</a> This course/module consist of one part only - worth: 6 ECTS Credits	E	4	6	800709
IMGT		International Management		5	10	popular by Exchange
43	PS	Intercultural Communication <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=034451">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=034451</a>	E	2	6	034451
	VO	Intercultural Communication <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434450">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434450</a>	E	3	4	434450
IMGT		International HRM		4	7,5	popular by Exchange
44	PS	International Human Resource Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433024">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433024</a>	E	2	3,5	433024
	VO	International Human Resource Management <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433023">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=433023</a>	E	2	4	433023
IMGT		The European Union		4	7,5	popular by Exchange
45	VU	<a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=800604">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=800604</a> This course/module consist of one part only - worth: 7,5 ECTS Credits	E	4	7,5	800604
IMGT		Sustainable Ecosystem Evolution in the Alpine Region		4	7,5	popular by Exchange
46	VU	Acollaborative, stakeholder oriented and inter-disciplinary perspective <a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=800740">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=800740</a> This course/module consist of one part only - worth: 7,5 ECTS Credits	E	4	7,5	800740

IMGT		Intercultural Communication			4	7,5	popular by Exchange
47	PS	Intercultural Communication	E		2	3,5	434451
		<a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434451">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434451</a>					
	VO	Intercultural Communication	E		2	4	434450
		<a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434450">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434450</a>					
IMGT		Corporate Strategy and Sustainability			4	7,5	popular by Exchange
48	PS	Corporate sustainability, strategy and organization	E		2	3,5	436502
		<a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436502">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436502</a>					
	VO	Corporate sustainability, strategy and organization	E		2	4	436501
		<a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436501">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436501</a>					
IMGT		Business in Asia and Emerging Markets			4	7,5	popular by Exchange
49	PS	Business in Asia and Emerging Markets	E		2	3,5	434453
		<a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434453">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434453</a>					
	VO	Business in Asia and Emerging Markets	E		2	4	434452
		<a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434452">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=434452</a>					
B.i.M.		Strategy and Marketing			4	7,5	
50	PS	Strategy and Marketing	G		1	2,5	436403
		<a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436403">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436403</a>					
	VO	Strategy and Marketing	G		3	5	436200
		<a href="https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436200">https://orawww.uibk.ac.at/public_prod/owa/fuonline_lv.details?sem_id_in=19W&amp;lvnr_id_in=436200</a>					