



भारतीय प्रबंध संस्थान रायपुर  
INDIAN INSTITUTE OF MANAGEMENT  
RAIPUR

# FACT SHEET FOR EXCHANGE STUDENTS 2019 – 2020



Indian Institute of Management Raipur, Atal Nagar,  
P.O. – Kurru (Abhanpur), Raipur,  
Chhattisgarh – 493 661

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# INTERNATIONAL RELATIONS CELL



## **Chairperson**

*International Relations*

Prof. Satyasiba Das

Email – [chairpersonir@iimraipur.ac.in](mailto:chairpersonir@iimraipur.ac.in)

Office phone: +91 (771) 2474663

## **Coordinator**

*International Relations Office*

Binoy Thankachen

Email – [iro@iimraipur.ac.in](mailto:iro@iimraipur.ac.in)

Phone – +91 (0771) 2474614

## **International Relations Committee**

The student interface between the International Relations Office and the IIM Raipur student community. The IR team will be the first point of contact for the exchange students.

Email – [intrel@iimraipur.ac.in](mailto:intrel@iimraipur.ac.in)

## **Postal Address**

Indian Institute of Management Raipur, Atal Nagar,

P.O. – Kurru (Abhanpur), Raipur,

Chhattisgarh – 493 661

## **Phone/ Web Site**

+ 91 (771) 2474702

<http://www.iimraipur.ac.in/>

<https://www.facebook.com/iimraipur>

<https://www.instagram.com/iimraipur/>

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# ABOUT IIM RAIPUR



The Government of India setup IIM Raipur in 2010 to meet the growing demand for top quality professionals. It is located at Raipur, capital of the state of Chhattisgarh – one of the fastest growing states of India, with its rich mineral, forest, natural and local resources.

The Institute aims to bring a global perspective to all its programs and activities in this rapidly changing global economic environment. The Institute also encourages international student exchange with a view that it will help students assimilate best management practices and understand the importance of cross-cultural issues in management.

Courses combine academic rigor and real-world applications directed at developing not only a broad range of higher-level skills that students seek, but also domain specific knowledge. The aim is to build a skilled workforce which can effectively contribute to business growth and productivity.

IIM Raipur offers an environment that fosters the spirit of teamwork and encourages risk taking. Company specific events, industry-oriented networking events and real time challenges of strategic importance make IIM Raipur a great place to study.

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## DIRECTOR'S MESSAGE

Technology enabled growth in the Indian economy has given India an opportunity to move into the league of Developed Nations. It has also put unprecedented challenge to management education as a discipline. The need for competent and contemporary management education has never been more crucial than today.



At IIM Raipur, we are making concerted effort in infusing high level of management competence in a dynamic, yet resource constrained environment. Preparing the future managers capable of harnessing the maximum out of limited resources through innovative, entrepreneurial zeal and efficient management of technology and trade is crucial to our economic growth and development. We have a simple mission to nurture excellence and promote leaders capable of managing resources in a globalized environment, with social responsibility. At IIM Raipur, we strive to achieve excellence in every endeavour- creation of knowledge, imparting the knowledge and augmenting the practice through consulting and executive education.

We understand and appreciate the fact that in the 21st century, the world needs India's leadership in its march towards prosperity. Keeping this agenda in mind, we plan to further our research and education.

We extend support to the youth of the nation with a customized effort to nurture the abilities to the competence levels and build a strong skilful and talented nation to bridge the gaps of Indian and Global markets. As a young IIM, we welcome this opportunity and feel confident that our youthful energy, our faith and dedication towards this endeavour shall help the country in future.

**Prof. Bharat Bhasker**



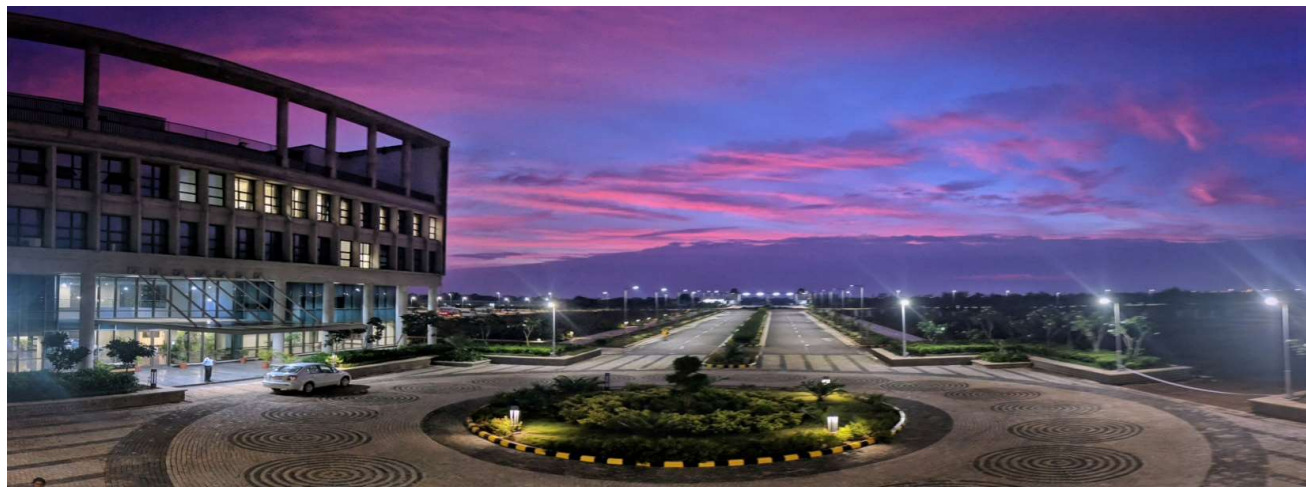
# APPLICATION PROCEDURE

## IMPORTANT DATES – Academic Calendar (<https://goo.gl/2a9zpt>)

<b>TERM IV</b>	
On-campus registration	9 <sup>th</sup> June 2019*
Orientation	10 <sup>th</sup> June 2019*
Commencement of classes	11 <sup>th</sup> June 2019*
<b>TERM V</b>	
On-campus registration	20 <sup>th</sup> September 2019*
Orientation	21 <sup>st</sup> September 2019*
Commencement of classes	23 <sup>nd</sup> September 2019*
<b>TERM VI</b>	
On-campus registration	22 <sup>nd</sup> December 2019*
Orientation	23 <sup>rd</sup> December 2019*
Commencement of classes	24 <sup>th</sup> December 2019*



*\*tentative dates*



## **APPLICATION FORM**

A copy of the filled application form must be emailed to [iro@iimraipur.ac.in](mailto:iro@iimraipur.ac.in) upon receipt of which an acceptance letter will be sent to the interested student.

## **DOCUMENTS REQUIRED**

- Passport with a valid Student Visa issued by Government of India
- Student Health Insurance for minimum INR 2,00,000
- Letter of approval (learning agreement) from Host Institute
- Latest transcript from the Home Institute
- Copy of approved application
- 4 passport sized photographs
- Brief resume/CV
- Health /Vaccination Certificate

## **VISA PROCEDURE**

All international exchange students will require a student visa to study in Indian institutions, an ordinary tourist visa will not be sufficient. Student visas are issued by Indian Embassy in their home country to bona-fide students who seek to pursue their studies in India. The Visa is generally issued for the duration of the course of study and requires an acceptance letter from Indian Institutions

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# COURSE INFORMATION

## COURSE DETAILS

The list of courses offered as part of the post-graduate program are attached in Annexure -1

## GRADING SYSTEM

Letter Grade	Grade Points	Letter Grade	Grade Points
A+	10	C+	4
A	9	C	3
A-	8	C-	2
B+	7	D	1
B	6	F	0
B-	5		

## EXAMINATIONS

Each course has separate assessment criteria. Refer Student Handbook (<https://goo.gl/R3Fq2c>) for detailed information.

## LANGUAGE PROFICEINCY

English is the medium of instruction for study at IIM Raipur. Certificate for English Language Proficiency is necessary for acceptance in Postgraduate Programs at IIM Raipur. Students can submit one of these certificates along with their application:

- (a) TOEFL
- (b) IELTS
- (c) English language certificate from own Institute

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# ARRIVAL INFORMATION

## GETTING TO RAIPUR

The city is very easily accessible from major Indian cities via major airline carriers. The university is located 15 km from the main airport.

## ACCOMMODATION

The post-graduate program is a fully-residential program and hence all students must reside within the campus. Exchange students will be provided accommodation within the campus in the students hostel. All hostels have fully-furnished ensuite rooms with Wi-Fi connectivity. The students are asked to bring their own laptops.

## OTHER EXPENSES

Although the students are not required to make the payment of tuition fees, they are however required to bear their living and travelling expense during their stay at IIM Raipur. The breakdown of the expense for the complete term is given below:

- Hostel fees: ₹5,000 per month\*
- Mess charges: ₹4,500 per month\*

Apart from these fixed charges, students may incur an amount of ₹20,000 per month towards their living expenses in Raipur.

## HEALTH INSURANCE & MEDICAL FACILITIES

Students are advised to carry a Student Health Insurance for minimum ₹2,00,000. A medical dispensary is available in the campus where students can consult doctors free of cost.

*\*tentative amount*



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# ADDITIONAL INFORMATION

## STUDENT INTAKE

COURSE	NUMBER
Postgraduate Program in Management (PGP)	210
Fellow Program in Management (FPM)	20
Executive Fellow Program in Management (EFPM)	20
Postgraduate Program in Management for Working Executives (PGPWE)	60*

*\*program will commence from April 2019*

## FACILITIES/ RESOURCES AVAILABLE

- Library – <http://www.iimraipur.ac.in/index.php/home-lib>
- Computer lab – Fully equipped computer workstations are available for students' use.
- Gymnasium – A gymnasium with state of the art equipment has been set-up recently. The fitness centre has weights, multi-utility gyms, treadmills, cross trainers etc.
- Sports Complex – A new sports complex is under construction with basketball courts, tennis courts and a swimming pool.
- Cafeteria – A 24\*7 cafeteria cum dining hall is available on campus.
- Wireless connectivity – The entire campus is Wi-Fi enabled.



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## RESEARCH ACTIVITIES

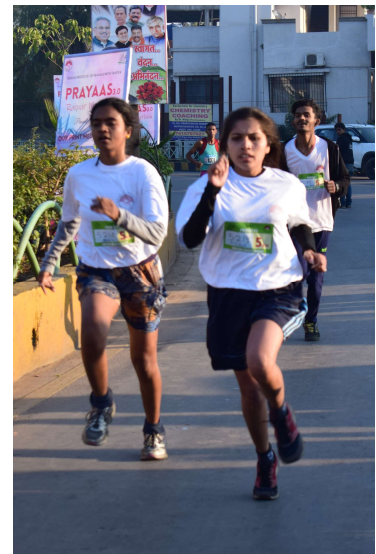
<http://www.iimraipur.ac.in/index.php/research/conference-papers>

## STUDENT CLUBS

- CEC – Consulting and Entrepreneurship Club
- Finatix – The finance club
- Mantra – The marketing club
- Hridhaan – The HR club
- OPEP – The operations and supply chain club
- Anasys – The Analytics club
- Sports Club
- PROvakta – The public speaking club
- Kartavya – The CSR club
- Pixel – The Photography and digital marketing club
- Eco club
- Cultural club
- Quizzing club

## STUDENT DRIVEN ACTIVITIES

- TEDxIIMRaipur
- Prayaas – The IIM Raipur marathon
- Equinox – The annual business cum cultural fest



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# INTERNATIONAL RELATIONS COMMITTEE



**Ananthapadmanaban B**

Email – [18pgp021@iimraipur.ac.in](mailto:18pgp021@iimraipur.ac.in)

Phone – +91 85472 92045



**Isha Lachhar**

Email – [18pgp066@iimraipur.ac.in](mailto:18pgp066@iimraipur.ac.in)

Phone – +91 76960 91178



**Omkar Majumder**

Email – [18pgp115@iimraipur.ac.in](mailto:18pgp115@iimraipur.ac.in)

Phone – +91 94369 25915



**Priyesh Mummidi**

Email – [18pgp141@iimraipur.ac.in](mailto:18pgp141@iimraipur.ac.in)

Phone – +91 98670 03132



**Sai Mounika Spoorthy**

Email – [18pgp100@iimraipur.ac.in](mailto:18pgp100@iimraipur.ac.in)

Phone – +91 83741 22719

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# ANNEXURE – 1

## LIST OF COURSES OFFERED

### TERM IV

#### **Finance**

- Security Analysis & Portfolio Management (SAPM)
- Business Analysis & Valuation
- Project Appraisal and Finance
- Advanced Financial Statement Analysis
- Investment banking & Financial services
- Introduction to Empirical Finance using various software

#### **Marketing**

- Advanced marketing Research
- Consumer behaviour
- Sales & Distribution Management
- Marketing of Services
- Digital Marketing

#### **Operations**

- Supply Chain Management
- Project Management
- Lean Operations & Enterprise
- Operation analytics

#### **HR**

- HR Analytics
- Strategic Human Resource Management
- Learning & Development

#### **Decision science and systems**

- Business Process Reengineering
- Business analytics using data mining
- Social Network Analysis in Business

#### **General management & Strategy**

- Econometrics in Managerial Decision Making
- Strategic Execution and Corporate Restructuring
- Advanced Competitive Strategy
- Family Businesses (*0.5 credit*)

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## LIST OF COURSES OFFERED

### TERM V

#### Finance

- Fixed Income Securities
- Financial Derivatives
- Mergers, Acquisitions & Corporate Restructuring
- Banking Management & Indian Financial System
- International finance & forex management

#### Marketing

- Business to Business marketing
- Brand Management
- Integrated Marketing Communication
- Customer Relationship management
- Rural Management

#### Operations

- Service Operations
- Supply Chain Analytics
- Operations Strategy
- Strategic Sourcing
- Creative Problem Solving

#### HR

- IR and Compensation
- Behavioral Assessment & Measurement
- Cross Cultural Management

#### Decision science and systems

- Digital Strategies of Business
- Business Models for E-Commerce

#### General management & Strategy

- Public Policy and Business Environment
- International Business
- Logic (*0.5 credit*)
- Strategy and Innovation (*0.5 credit*)



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# LIST OF COURSES OFFERED

## TERM VI

### Finance

- Financial Analytics
- Behavioural Finance
- Financial Risk Management
- Taxation

### Marketing

- International Marketing
- Strategic marketing
- Pricing
- Retail Management

### Operations

- Logistics Management
- New product development and management
- Design Thinking
- TOC for Business Transformation

### HR

- Performance Management System
- Conflict and Negotiation

### Decision science and systems

- Enterprise Systems: ERP and Beyond
- Artificial Intelligence in Business

### General management & Strategy

- Strategies for Emerging Market
- New Venture Creation
- Leadership (*0.5 credit*)
- Creativity and Innovation (*0.5 credit*)

