

Number of ECTS credits : 2

Course language : French , English

Course leader : POHARDY Olivier

Faculty : DURAND - MENAGER Elise , GENDRIN Damien , POUJOL DE MOLLIENS Quentin

≡ COURSE DESCRIPTION

This course aims at providing student with the methods that are necessary to manage actions and presence among web communities for either a company or a government/local institution, or a brand or media.

≡ COURSE OBJECTIVES

Deliver the main strategic principles and methods of social media management.

This course will allow students to:

- Identify trends of social media
- Understand what is at stakes for a company, a government/local institution, a brand or media when dealing with social media
- understand strategy applied to social media management
- understand content issues that are specific to social media
- Practice social media management
- Discover e-reputation assessment and management tools
- Use and follow key performance indicators

≡ LEARNING GOALS

≡ TACKLED CONCEPTS

Social media. Community management. E-réputation. Strategic approach and action plan. Content management for Social Media.

≡ LEARNING METHODS

Theory and methods. Group work.

≡ ASSIGNMENTS

Active class participation, especially in group works.

≡ BIBLIOGRAPHY

- Social Media in the Marketing Context, A State of the Art Analysis and Future Directions
<http://www.scholarvox.com/catalog/book/docid/88835310searchterm=social%20media%20management>
- Going Social : Excite Customers, Generate Buzz, and Energize Your Brand with the Power of Social Media
<http://www.scholarvox.com/catalog/book/docid/88811236searchterm=social%20media%20management>
- Emotions, Technology, and Social Media
<http://www.scholarvox.com/catalog/book/docid/88833271searchterm=social%20media%20management>
- Pioneers of Digital : Success Stories from Leaders in Advertising, Marketing, Search and Social Media
<http://www.scholarvox.com/catalog/book/docid/88809119searchterm=social%20media%20management>

≡ EVALUATION METHODS

40 % : Course work

60 % : Exam

≡ SESSIONS

1

Class #1

LECTURE : 03h00

Panorama of social media

Management principles and development of communities

Fundamental principles and functions of social networks

Community management best practices

2

Class #2

LECTURE : 03h00

Social networks in a global communication strategy

Social marketing and advertising

Statistics/Analytics/ Reporting tools

Analysis of objectives (ROI, ...)

Corporate social networks

Community management tools

3

Class #3

LECTURE : 03h00

Case study in small groups

4

Class #4

LECTURE : 03h00

Case study in small groups
